

Message Text

PAGE 01 STATE 160195

41

ORIGIN EA-10

INFO OCT-01 ISO-00 AGR-05 EB-07 H-02 SS-15 ARA-06 L-03

/049 R

DRAFTED BY EA/PHL:RTWILLNER:JAK

APPROVED BY EA/LEEDMOND

USDA/FAS:ETRANSON

WHSULLIVAN

EB/TRP:PPILKAUSKAS

EA/PHL:BAFLECK

----- 100766

R 082011Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

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E.O. 11652: N/A

TAGS: ETRD, EAGR, RP

SUBJECT: PHILIPPINE DELEGATION TO SUGAR HEARINGS

REFS: A) MANILA 9226; B) STATE 141876

1. UNDERSTAND FROM TRADE SOURCES THAT PHILIPPINE DELEGATION OF AT LEAST FOUR COMING TO ATTEND CONGRESSMAN FOLEY'S HEARINGS ON SUGAR LATER THIS MONTH (REFTEL). DELEGATION REPORTEDLY TO INCLUDE SUGAR QUOTA ADMINISTRATOR UNSON AND PHILIPPINE SUGAR ASSOCIATION HEAD DOCANOY AND MESSRS. YAP AND ATIENZA (NOT FURTHER IDENTIFIED).

2. THIS SUBJECT DISCUSSED IN MEETING JULY 7 BETWEEN AMBASSADOR SULLIVAN AND SECRETARY BUTZ. SECRETARY SAID THAT HE DID NOT EXPECT QUOTA LEGISLATION TO EMERGE FROM THESE HEARINGS NOTING THAT PRESSURES FOR QUOTAS CAME ONLY FROM SUGAR PRODUCERS. HE EXPECTS THAT, WITH CURRENT U.S.

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PAGE 02 STATE 160195

GOVERNMENT POLICY FAVORING FULL FARM PRODUCTION, TOTAL SUGAR ACREAGE IN U.S. LIKELY TO BE REDUCED IN FAVOR OF OTHER PRODUCTS, LEADING EVENTUALLY TO DECLINE IN DOMESTIC PRODUCTION OF SUGAR AND CONCOMITANT INCREASE IN IMPORTS.

HE ENDORSED CONCEPT OF LONG-TERM COMMERCIAL CONTRACTS,
ASSUMING THAT THESE WOULD PROVIDE FOR GUARANTEED QUANTI-
TIES BUT NOT RPT NOT AT A FIXED PRICE. USDA OFFICIALS HAVE

AGREED TO ASSIST UNSON DELEGATION IN EXPLORING PROSPECTS
FOR SUCH CONTRACTS, WHICH AMBASSADOR SAID HE FELT GOP
WOULD BE INTERESTED IN PURSUING.

3. SUGGEST EMBASSY APPROACH UNSON OR OTHER DELEGATES AS
APPROPRIATE TO ADVISE OF USDA'S AVAILABILITY TO ASSIST
IN FACILITATING SUCH LONG-TERM MARKETING ARRANGEMENTS. IF
THEY ARE INTERESTED EA/PHL COULD ASSIST IN ARRANGING
APPOINTMENTS. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUGAR, US CONGRESSIONAL HEARINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE160195
Document Source: ADS
Document Unique ID: 00
Drafter: EA/PHL:RTWILLNER:JAK
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750236-0726
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t197507104/baaaaoqm.tel
Line Count: 70
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUL 2003 by ShawDG>; APPROVED <19 NOV 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> mcm 971008
Subject: n/a
TAGS: EAGR, ETRD, RP, (DOCANOY), (UNSON)
To: MANILA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006